



AEI CONSULTANTS
Environmental Engineering & Construction

October 17, 2000

**PRESSURE WASH &
EPOXY COAT FLOOR & WALLS**

at
910 81ST Avenue
Oakland, California

PROPOSAL 2000-2596

Prepared for:

Mr. Richard Weinstein
c/o Mr. Nick Ames
United Commercial Bank
711 Van Ness Avenue
San Francisco, CA 94102

Prepared by:

AEI Consultants
3210 Old Tunnel Road, Suite B
Lafayette, CA 94549
(925) 283-6000
fax: (925) 283-6121

Corporate Headquarters:

3210 Old Tunnel Road, Suite B
Lafayette, CA 94549-4157
Phone : (925) 283-6000
Fax: (925) 283-6121

(800) 801-3224
www.aeiconsultants.com

Los Angeles Office:

2309 Pacific Coast Hwy, Suite 208
Hermosa Beach, CA 90254
Phone: (310) 798-2763
Fax: (310) 798-2841

1.0 INTRODUCTION

AEI has prepared this proposal on behalf of Mr. Richard Weinstein of Weinstein Commercial Investments c/o Mr. Nick Ames of United Commercial Bank in response to his request for a pressure wash and floor encapsulation proposal. This proposal describes activities to be performed to pressure wash the floor and walls and to encapsulate the floor with an epoxy coating and paint the walls at the property located at 910 81st Avenue in Oakland, California.

2.0 AEI'S CAPABILITIES

The staff at AEI has many years as experienced contractors and are familiar with pressure washing and encapsulation techniques. All of our construction projects are supervised by qualified personnel who know how to interact productively with the clients, regulatory inspectors, and any agents involved in the project. All aspects in our field operations are conducted by trained technicians who are certified per the mandatory 40-hour training safety program as specified in the OSHA Hazardous Waste Operations and Emergency Response Standard (29 CFR 1910). Our staff includes a California State registered Professional Chemical Engineer, Civil Engineer, Geologist and a Mechanical Engineer. AEI holds a Class A Contractors License (# 654919), with a Hazardous Substance Removal and Remedial Action Certificate.

"Contractors are required by law to be licensed and regulated by the Contractors' State License Board. Any questions concerning a contractor may be referred to the Registrar, Contractors' State License Board, 3132 Bradshaw Road, Sacramento, California. Mailing Address: P.O. Box 26000, Sacramento, California 95826."

3.0 TECHNICAL APPROACH

AEI will provide a full turnkey operation in performing the pressure washing and encapsulation project. All work will be performed in accordance with all local, state and federal regulations. AEI will carry out the following tasks in order to complete the project.

- Prepare a site specific Health & Safety Plan;
- Broom sweep and vacuum the entire floor area;
- Pressure wash the floor and walls
- Obtain six (6) wipe samples
- Applied a 2-part epoxy sealant coating to the floors;
- Apply paint to the walls;
- Obtain six wipe samples
- Samples collected will be analyzed for the following:
 - Five (5) Luft Metals
 - Mercury

- Prepare and submit a final report detailing the pressure wash/epoxy coating activities.

4.0 PROJECT SCHEDULE

AEI projects the time schedule for completing the project to be approximately 7 days with a maximum of three days in the field. AEI will generate the final report upon receipt of manifests and lab results.

AEI will not be held liable for delays caused by regulatory agencies, weather, or any actions not caused by AEI.

5.0 COSTS

AEI is pleased to offer the stated scope of work for the total price of \$16,000.00, based upon the following assumptions.

Assumptions:

- Property is empty
- Water is available at the site.
- Permits are not required.
- Proposal includes the disposal of 300 gallons of liquid.
- This contract is valid for 30 days.

The removal of additional liquids will be billed at our cost plus 15%.

6.0 TERMS AND CONDITIONS

10% of the contract amount will be due prior to project initiation. 20% of the contract amount will be due upon completion of the pressure washing. 60% of the contract amount will be due following the removal completion of the epoxy coating and painting activities. The remaining 10% will be due upon completion of the final report. Invoices are net 30 days. Interest at 1.0% per month will accrue on all unpaid balances. Client also agrees to pay court costs, attorney fees, and any expenses incurred by AEI in the event the client does not pay the final invoice and litigation or collection procedures begin.

This proposal constitutes a firm offer to conduct business with AEI. A signed copy of the Authorization to Proceed should be returned to AEI to initiate this proposal.

AUTHORIZATION TO PROCEED

Sign and Return to:

AEI Consultants
3210 Old Tunnel Road, Suite B
Lafayette, CA 94549
Phone: (925) 283-6000
Facsimile: (925) 283-6121

Client: Mr. Nick Ames

Re: Proposal 2000-2596

_____ authorizes the scope of work as outlined in this proposal either through an agent or on their own accord.

Client: THE FOOTHILL BUILDING LLC
Signature: Richard Weinstern
Title: MANAGING MEMBER
Date: 10/17/00

AEI Consultants

Name: _____
Signature: _____
Date: _____



Date: 10/17/00

~~To:~~ **Mr. Richard Weinstein**
From: **Weinstein Commercial Investments**

Fax: (510) 763-3335

~~From:~~ **AEI Consultants**
To: **3210 Old Tunnel Road, Suite B**
Lafayette, CA 94549
Greg Griffin

Phone: 800-801-3224

Fax: 925-283-6121

Pages: 5

Subject: Proposal for 910 81st Avenue - Oakland

Mr. Weinstein,

Please sign and fax the authorization page of the following proposal to my attention.

Thank you

To: **Greg Griffin**